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Shoshana M. Grove,
Secretary.

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POSTAL REGULATORY COMMISSION

[Docket Nos. MC2010-29 and CP2010-72;
Order No. 494]

New Postal Product

AGENCY: Postal Regulatory Commission.
ACTION: Notice.

SUMMARY: The Commission is noticing a recently-filed Postal Service request to add Global Expedited Package Services—Non-published Rates to the competitive product list. The Postal Service has also filed a related contract. This notice addresses procedural steps associated with the filing.

DATES: Comments are due: August 11, 2010. Reply Comments are due: August 18, 2010.

ADDRESSES: Submit comments electronically via the Commission's Filing Online system at <http://www.prc.gov>. Commenters who cannot submit their views electronically should contact the person identified in the **FOR FURTHER INFORMATION CONTACT** section by telephone for advice on alternatives to electronic filing.

FOR FURTHER INFORMATION CONTACT: Stephen L. Sharfman, General Counsel, *stephen.sharfman@prc.gov* or 202-789-6820.

SUPPLEMENTARY INFORMATION: On July 16, 2010, the Postal Service requested that the Commission add Global Expedited Package Services—Non-published Rates to the competitive product list within the Mail Classification Schedule (MCS).¹ This product grouping would create a niche classification in addition to existing Global Expedited Package Services (GEPS) categories. *Id.* at 8-10. GEPS offer discounts to small- and medium-size mailers of Express Mail International (EMI) and Priority Mail International (PMI). The existing GEPS product is similar to the new GEPS—Non-published Rates. Each offer rates for EMI and PMI based on revenue tiers, entry points, country groups, and weight cells. *Id.* at 4-6. According to the Postal Service, nearly all current GEPS

agreements would fit within GEPS—Non-published Rates. Nonconforming agreements would remain within the existing GEPS product. *Id.* at 4.

The primary difference between GEPS and GEPS—Non-published Rates is that the Governors have approved an eight-tiered rate design model that includes every possible rate between a minimum and maximum rate within cells defined by country group and weight.² The maximum rate in each cell would be based on the published Click-N-Ship discounts of 8 and 5 percent for EMI and PMI, respectively. The minimum rate in each cell would be based on the entry of qualifying mail at an International Service Center in tier 8. *Id.*, Attachment C, at 1-2. The Postal Service would offer customized agreements to customers with rates between the minimum and maximum. Customers would need to make a minimum revenue commitment of \$50,000 per year. *Id.*, Attachment A, section 2610.7.1.

The purpose of GEPS—Non-published Rates is to streamline the "process for approving GEPS agreements, while maintaining their profitability and competitive positioning in the market." *Id.*, Attachment C, at 1. The Postal Service states:

The number of [GEPS] agreements continues to grow, and the number of renewing customers is substantial. Because the agreements typically have a term of one year, the transaction costs for developing the pricing and filing each agreement as a separate product are substantial as well. The resources of the Commission are also affected by these agreements, as the Commission and a Public Representative must review each agreement and its rates prior to determining the functional equivalence of the agreement under review in comparison to the baseline GEPS agreement. Request at 8.

The Postal Service further indicates that if the proposal is approved as a niche classification, "the filing of each mailer's agreement to be added to the competitive product list would no longer be necessary." *Id.* at 7, n.10. It anticipates, however, "providing copies of the agreements to the Commission under cover of a notice pleading." *Id.*

Included with the Request are several attachments. Attachment 1 is an application for non-public treatment of portions of the Request. Attachment 2 contains the Governors' Decision and attachments thereto, including MCS language describing GEPS—Non-published Rates, rate schedules, a management analysis, and certification

that prices satisfy applicable pricing criteria. Attachment 3 is a Statement of Justification by the Executive Director, Global Business Management. Attachment 4 is a representative agreement between the Postal Service and a customer of GEPS—Non-published Rates.

Comments. Interested persons may submit comments on or before August 11, 2010. Reply comments may be submitted no later than August 18, 2010.

Public Representative. Pursuant to 39 U.S.C. 505, the Commission hereby appoints Steven M. Hoffer to serve as officer of the Commission (Public Representative) to represent the interests of the general public in this proceeding. Neither Mr. Hoffer nor any staff assigned to assist him shall participate in or provide any advice on any Commission decision in this proceeding other than in their designated capacity.

It is ordered:

1. The Commission establishes Docket Nos. MC2010-29 and CP2010-72 to consider matters raised in the Postal Service's July 16, 2010 Request.

2. Comments are due August 11, 2010. Reply comments are due August 18, 2010.

3. Pursuant to 39 U.S.C. 505, the Commission appoints Steven M. Hoffer to represent the interests of the general public in this proceeding.

4. The Secretary shall arrange for publication of this order in the **Federal Register**.

By the Commission.

Shoshana M. Grove
Secretary.

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POSTAL REGULATORY COMMISSION

[Docket Nos. CP2010-78, CP2010-79,
CP2010-80, CP2010-81, CP2010-82 and
CP2010-83; Order No. 501]

New Postal Product

AGENCY: Postal Regulatory Commission.
ACTION: Notice.

SUMMARY: The Commission is noticing a recently-filed Postal Service request to add six Global Expedited Package Services 3 (GEPS 3) contracts to the competitive product list. This notice addresses procedural steps associated with the filing.

DATES: Comments are due: August 4, 2010.

ADDRESSES: Submit comments electronically via the Commission's

¹ Notice and Request of the United States Postal Service Concerning Global Expedited Package Services—Non-Published Rates and Application for Non-Public Treatment of Materials Filed Under Seal, July 16, 2010 (Request).

² See Request, Governors Decision No. 10-2, Attachment B.